



**Health Services**  
LOS ANGELES COUNTY

Los Angeles County  
Board of Supervisors

March 9, 2006

**Gloria Molina**  
First District

**Yvonne B. Burke**  
Second District

**Zev Yaroslavsky**  
Third District

**Don Knabe**  
Fourth District

**Michael D. Antonovich**  
Fifth District

The Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Dear Supervisors:

**APPROVAL OF AMENDMENT NO. 3 TO THE REDDINET SYSTEM  
SUPPORT AGREEMENT, LOS ANGELES AREA SYSTEM,  
(COUNTY CONTRACT NO. H-207963) WITH THE HOSPITAL  
ASSOCIATION OF SOUTHERN CALIFORNIA  
(All Districts) (3 Votes)**

**Bruce A. Chernof, MD**  
Acting Director and Chief Medical Officer

**John R. Cochran III**  
Chief Deputy Director

**William Loos, MD**  
Acting Senior Medical Officer

CIO RECOMMENDATION:  APPROVE [ ] APPROVE WITH MODIFICATION  
[ ] DISAPPROVE

IT IS RECOMMENDED THAT YOUR BOARD:

Approve and instruct the Acting Director of Health Services, or his designee, to sign Amendment No. 3 to the ReddiNet System Support Agreement, Los Angeles Area System, (County Contract No. H-207963) with the Hospital Association of Southern California, substantially similar to Exhibit I, to extend the term three months on a month-to-month basis, effective April 1, 2006 through June 30, 2006, at a total program cost of \$36,842.

313 N. Figueroa Street, Suite 912  
Los Angeles, CA 90012

Tel: (213) 240-8101  
Fax: (213) 481-0503

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION:

Board approval of this action will authorize the Hospital Association of Southern California (HASC) to provide ongoing support for emergency and disaster services. The three-month term extension will allow the County and HASC time to complete negotiations to enter into a new long term agreement. The negotiations have continued longer than previously anticipated.

FISCAL IMPACT/FINANCING:

The negotiated County maximum obligation for the three-month term extension is \$36,842, partially offset by grant funding from the Health Resources and Services Administration and the Centers for Disease Control and Prevention in the amount of \$27,500, with a net County cost of \$9,342. Funding for this Amendment is included in the Fiscal Year (FY) 2005-06 Final Budget.

*To improve health  
through leadership,  
service and education.*



www.ladhs.org

FACTS AND PROVISIONS/LEGAL REQUIREMENTS:

The ReddiNet Emergency Communications System (ReddiNet), operating since January 19, 1989, is a computerized communications system utilizing a computer controlled microwave linkage between the Medical Alert Center (MAC), as the Central Point, and 81 private and County hospitals including Harbor-UCLA (Harbor-UCLA), LAC+USC, Martin Luther King, Jr./Drew (King-Drew), and Olive View/UCLA (Olive View-UCLA) Medical Centers, Rancho Los Amigos National Rehabilitation Center and High Desert Health System.

ReddiNet is utilized on an ongoing basis to: 1) monitor the diversion status of emergency departments to determine the most appropriate hospital to which a 9-1-1 ambulance patient will be transported; 2) inform hospitals of incoming 9-1-1 patients; and 3) transmit and receive information from hospitals during a disaster.

ReddiNet provides an invaluable tool for determining the real time status of emergency departments throughout the County. This information is readily available to paramedic base hospitals and is used to determine the most appropriate hospital to which a 9-1-1 patient is transported. All paramedic base hospitals, including LAC+USC, King/Drew, and Harbor-UCLA Medical Centers, are required to install and maintain ReddiNet. Hospitals not equipped with ReddiNet are not permitted to divert paramedic 9-1-1 patients. Other entities which utilize ReddiNet include paramedic ambulances for the Los Angeles City Fire Department, Los Angeles City Fire Dispatch, Verdugo Dispatch and the Los Angeles County Emergency Operations Center. ReddiNet also provides for the broadcasting of information to hospitals of suspected bioterrorism activity that could impact their emergency departments. Suspected agents, decontamination procedures and treatment protocols can also be transmitted on ReddiNet.

On December 7, 2002, the Board approved a replacement agreement in order to continue HASC's ReddiNet services, effective January 1, 2003 through June 30, 2005.

On February 10, 2004, the Board approved Amendment No.1 to continue to provide ongoing support for emergency and disaster management with a terminal management fee increase for insurance premiums, hardware and software maintenance, and a fee increase for the Bioterrorism Program for software modification, purchase of additional licenses for internet access, and a consultant trainer.

On June 9, 2005, a letter of extension was signed by the County and HASC to extend the Agreement through December 31, 2005 while negotiations continued for a new agreement.

On December 20, 2005, the Board approved Amendment No. 2 to continue to provide ongoing support for emergency and disaster management to extend the Agreement through March 31, 2006 while negotiations continued for a new agreement.

Amendment No. 3 will allow HASC to continue providing support for emergency and disaster management services through ReddiNet while the Department concludes negotiations with HASC to enter into a new long-term agreement for provision of services.

The Honorable Board of Supervisors  
March 9, 2006  
Page 3

The Agreement may be terminated by either party with the provision of 90 days prior written notice.

County Counsel has approved the amendment (Exhibit I) as to form.

Attachment A provides additional information.

It is not appropriate to advertise an amendment on the Los Angeles County online web site.

CONTRACTING PROCESS:

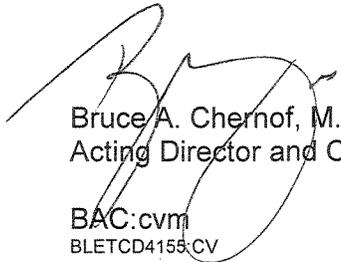
The ReddiNet System was designed and developed by HASC under a sole source agreement with the County. The Department is not aware of any other system which provides the same benefit of rapid response in the event of a disaster to enable hospitals to divert patients to other hospitals with available beds. The system is a network system and has proven effective since its implementation in 1989.

IMPACT ON CURRENT SERVICES (OR PROJECTS):

Approval of the amendment is essential for the continuation of a reliable Countywide emergency and disaster communications system with hospitals and associated emergency service providers.

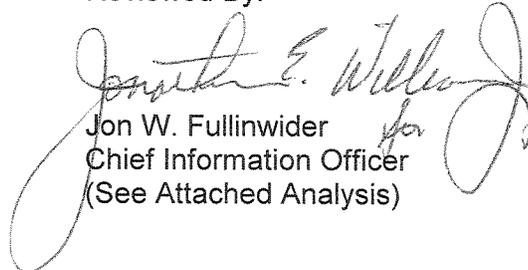
When approved, this Department required three copies of the Board's action.

Respectfully submitted,



Bruce A. Chernof, M.D.  
Acting Director and Chief Medical Officer  
BAC:cvm  
BLETC4155:CV

Reviewed By:



Jon W. Fullinwider  
Chief Information Officer  
(See Attached Analysis)

Attachment (2)

c: Chief Administrative Officer  
County Counsel  
Executive Officer, Board of Supervisors

# CIO ANALYSIS

## AMENDMENT NO. 3 TO REDDINET EMERGENCY COMMUNICATIONS SYSTEM AGREEMENT NO. H-207963 WITH HOSPITAL ASSOCIATION OF SOUTHERN CALIFORNIA

CIO RECOMMENDATION:     APPROVE                       APPROVE WITH MODIFICATION  
    DISAPPROVE

**Contract Type:**

New Contract                       Contract Amendment                       Contract Extension  
 Sole Source Contract                       Hardware Acquisition                       Other

New/Revised Contract Term:    Base Term: 3 months                      # of Option Yrs N/A

**Contract Components:**

Software                       Hardware                       Telecommunications  
 Professional Services

Project Executive Sponsor: Carol Meyer, Director, Emergency Medical Services

**Budget Information :**

Y-T-D Contract Amount	\$321,554
Requested Contract Amount	\$ 36,842
Aggregate Contract Amount	\$358,396

**Project Background:**

Yes	No	Question
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project legislatively mandated?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project subvented? If yes, what percentage is offset? 75 percent offset by federal funding.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project/application applicable to (shared use or interfaced) other departments? If yes, name the other department(s) involved?

**Strategic Alignment:**

Yes	No	Question
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project in alignment with the County of Los Angeles Strategic Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project consistent with the currently approved Department Business Automation Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project's technology solution comply with County of Los Angeles IT Directions Document?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project technology solution comply with preferred County of Los Angeles IT Standards?
<input type="checkbox"/>	<input checked="" type="checkbox"/>	This contract and/or project and its milestone deliverables must be entered into the Information Technology Tracking System (ITTS). This simply is a maintenance agreement.

**Project/Contract Description:**

The Department of Health Services (DHS) is requesting your Board to delegate authority to the Director and Chief Medical Officer of Health Services, or his designee, to sign Amendment No. 3 to Agreement No. H-207963 with the Hospital Association of Southern California (HASC) for system terminal management fees and a Consultant Trainer. This Amendment will increase the contract sum by \$36,842, for a total of \$358,396.

**Background:**

The ReddiNet System implemented in January 1989 is a networked messaging system between the Emergency Medical Services Agency's Medical Alert Center (MAC), as the Central Point, and 81 hospitals including the six (6) County-operated hospitals in Los Angeles County. The original Agreement with HASC, which was approved by the Board on May 5, 1998, provided for ongoing system support services at the County-operated hospitals and MAC. Subsequently, your Board renewed the Agreement and approved Agreement Amendment No. 2 to the Agreement, to continue these support services at these County facilities through March 31, 2006.

The proposed Amendment, if authorized by your Board, will allow continued support services for emergency and disaster management, while the County and HASC complete negotiations of a new long-term agreement, which have continued longer than anticipated.

**Project Justification/Benefits:**

The ReddiNet System provides emergency and disaster communications with the MAC and 81 private hospitals within the County. It is used to monitor hospitals' emergency department diversion status, which is used by hospitals and paramedics to determine hospital destinations of 9-1-1 ambulance patients. The system is also used to transmit and receive information from hospitals and the MAC during disasters. The 90-day extension will allow the County and HASC time to complete negotiations to enter into a new long-term agreement.

**Project Metrics**

This is a maintenance agreement for an existing operational system and the metric is that the system will continue to operate reliably.

**Impact On Service Delivery Or Department Operations, If Proposal Is Not Approved**

This is a proprietary software and there is no other source of maintenance support. DHS' disaster response capability would be compromised because emergency departments and the MAC would be unable to communicate status.

**Alternatives Considered:**

The ReddiNet System is the only emergency and disaster communications system network linked to hospitals. There are no other vendors that can provide the system modifications and maintenance currently provided by the ReddiNet technical staff.

**Project Risks:**

None

**Risk Mitigation Measures:**

None

**Financial Analysis:**

This amendment will increase the contract sum by \$36,842. The funding for this amendment is offset by \$27,500 in federal grant funding from Health Resource and Services Administration and Centers for Disease Control.

**CIO Concerns:**

None.

**CIO Recommendations:**

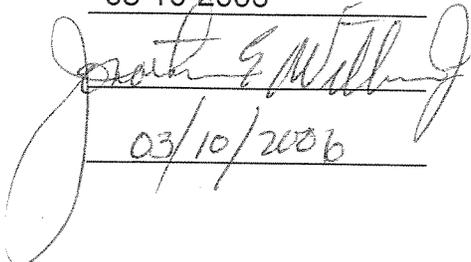
My office supports this action and recommends approval by the Board.

**CIO APPROVAL**

Date Received: 03-07-2006

Prepared by: Greg Melendez

Date: 03-10-2006

Approved: 

Date: 03/10/2006

SUMMARY OF AGREEMENT AMENDMENT

1. Type of Service:

Ongoing support services for the ReddiNet Emergency Communications System at six County-owned facilities.

2. Agency Addresses and Contact Persons:

Hospital Association of Southern California  
515 S. Figueroa Street, Suite 1300  
Los Angeles, California 90071  
Attention: Cathy Winans, Senior Vice President  
Telephone: (213) 538-0700 Fax: (213) 629-4272  
Email: cwinans@hasc.org

3. Term:

Effective April 1, 2006 through June 30, 2006.

4. Financial Information:

Services Fees

<u>Facility</u>	<u>No. of Terminals</u>	<u>*Terminal Management</u>	<u>**Consultant Trainer</u>	<u>Total</u>
Central Point (MAC)	3	\$ 0	\$27,500	\$27,500
LAC+USC MC	2	\$1,668	\$ 0	\$ 1,668
Harbor/UCLA MC	1	\$1,446	\$ 0	\$ 1,446
King/Drew MC	1	\$1,446	\$ 0	\$ 1,446
Rancho Los Amigos NRC	1	\$1,446	\$ 0	\$ 1,446
Olive View/UCLA MC	2	\$1,668	\$ 0	\$ 1,668
High Desert HS	2	\$1,668	\$0	\$1,668
<b>Total Cost:</b>	<b>12</b>	<b>\$9,342</b>	<b>\$27,500</b>	<b>\$36,842</b>

NOTE: Total Fee: \$ 36,842  
 \*County Funding: \$ 9,342  
 \*\*Grant Funding: \$ 27,500 from Health Resources and Services Administration and Centers for Disease Control and Prevention

5. Facilities to be served:

The system is in operation at LAC+USC, Harbor/UCLA, King/Charles R. Drew, and Olive View/ UCLA Medical Centers, Rancho Los Amigos National Rehabilitation Center and High Desert Health System.

6. Approvals:

Emergency Medical Services: Carol Meyer, Director

Contracts and Grants Division: Cara O'Neill, Chief

County Counsel: Edward A. Morrissey, Deputy County Counsel

Chief Information Office: Jon W. Fullinwider, Chief Information Officer

CAO Budget Unit: Latisha Thompson

Contract No. H-207963-3

**REDDINET SYSTEM SUPPORT AGREEMENT  
LOS ANGELES AREA SYSTEM  
AMENDMENT NO. 3**

THIS AMENDMENT is made and entered into this \_\_\_\_\_ day  
of \_\_\_\_\_, 2006,

by and between

COUNTY OF LOS ANGELES (hereafter  
"County"),

and

HOSPITAL ASSOCIATION OF SOUTHERN  
CALIFORNIA (formerly HealthCare Association  
of Southern California), (hereafter "HASC").

WHEREAS, reference is made to that certain document entitled "REDDINET  
SYSTEM SUPPORT AGREEMENT", dated December 17, 2002, and further identified as  
County Agreement No. H-207963, and any amendments hereto (all hereafter  
"Agreement"); and

WHEREAS, it is the intent of the parties hereto to amend the Agreement to extend  
the term on a month-to-month basis for a period of three (3) months beginning April 1,  
2006 through June 30, 2006, to continue the provision of support services for emergency  
and disaster management; and

NOW, THEREFORE, the parties hereby agree as follows:

1. This Amendment shall become effective from April 1, 2006 and continue in  
full force and effect through April 30, 2006, and shall thereafter be automatically renewed  
without further action by the parties, on a month-to-month basis through June 30, 2006.

Further, wherever in this Agreement the effective date is referred to, it shall mean effective April 1, 2006 through April 30, 2006, with provisions for automatic renewal on a month-to-month basis through June 30, 2006.

2. Section 2.2 of Article Two, Responsibilities of County, shall be deleted in its entirety and replaced with the following:

"2.2 For the period of April 1, 2006 through June 30, 2006 the Maximum Agreement Sum for service management fees is Thirty-Six Thousand, Eight Hundred Forty-Two Dollars (\$36,842), and is distributed as follows: Nine Thousand, Three Hundred Forty-Two Dollars (\$9,342) for Terminal Management and Twenty-Seven Thousand and Five Hundred Dollars (\$27,500) Consultant Trainer, as set forth in Exhibit B-3 attached hereto."

3. Exhibit B-3, ReddiNet Service Maintenance Fees, New Terminal Management fees, is added to the Agreement and attached hereto and incorporated herein by reference.

4. Except for the changes set forth hereinabove, Agreement shall not be changed in any respect by this Amendment.

/

/

/

/

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be subscribed by its

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

Director of Health Services, and Contractor has caused this Amendment to be subscribed in its behalf by its duly authorized officer, the day, month, and year first above written.

COUNTY OF LOS ANGELES

By \_\_\_\_\_  
Bruce A. Chernof, M.D.  
Acting Director and Chief Medical Officer

HOSPITAL ASSOCIATION OF  
SOUTHERN CALIFORNIA  
(formerly Healthcare Association  
of Southern California)  
\_\_\_\_\_  
Contractor

By \_\_\_\_\_  
James D. Barber, President/Chief  
Executive Officer

APPROVED AS TO FORM BY THE  
OFFICE OF COUNTY COUNSEL  
RAYMOND G. FORTNER  
County Counsel

(AFFIX CORPORATE SEAL)

APPROVED AS TO CONTRACT  
ADMINISTRATION:

Department of Health Services

By \_\_\_\_\_  
Cara O'Neill, Chief  
Contracts and Grants Division

AMENDCD4203.CV  
cvm:03/10/2006

**EXHIBIT B-3**

**MAINTENANCE FEES AND NEW TERMINAL MANAGEMENT FEES**

<u>Facility</u>	<u>No. of Terminals</u>	<u>* Terminal Management</u>	<u>**Consultant Trainer</u>	<u>Total</u>
Central Point	3	\$ 0	\$27,500	\$27,500
LAC+USC MC	2	\$ 1,668	\$ 0	\$ 1,668
Harbor/UCLA MC	1	\$ 1,446	\$ 0	\$ 1,446
King/Drew MC	1	\$ 1,446	\$ 0	\$ 1,446
Rancho Los Amigos	1	\$ 1,446	\$ 0	\$ 1,446
Olive View/UCLA MC	2	\$ 1,668	\$ 0	\$ 1,668
High Desert HS	2	\$ 1,668	\$ 0	\$ 1,668
<b>Total:</b>	<b>12</b>	<b>\$ 9,342</b>	<b>\$27,500</b>	<b>\$36,842</b>

Total Fee: \$ 36,842

\* County Funds: \$ 9,342

\*\* Grant Funding: \$ 27,500 from the Health Resources and Services Administration and Centers for Disease Control And Prevention for the Health Bioterrorism Volume and Surveillance Program